

January 16, 2014.

Re: Vevo® 770 End-Of-Life

Dear Valued Customer,

As a leading provider of preclinical micro-imaging systems, FUJIFILM VisualSonics, Inc. (FF-VSI) would like to thank you for being a longstanding customer, and for helping us to advance the preclinical imaging field. We have continued to build upon this success with our Vevo 2100 imaging system, and are now providing cutting edge technologies beyond what was possible with the Vevo 770 system. This advancement lead FF-VSI to cease manufacturing new Vevo 770 systems in March 2013.

The intent of this letter is to inform you that this product is now officially moving into an End-of-Life (EOL) phase. As of December 1, 2013, FF-VSI no longer offers the Vevo 770 system for sale (please note that this also includes refurbished units).

We wish to assure you that FF-VSI will continue to support the Vevo 770 technology until December 31, 2018. This support includes:

- the option to purchase annual service contracts.
- the stocking of replacement parts.
- applications support related to software workflow and scientific knowledge transfer regarding the use of the instrumentation.

Moving forward, our Vevo 2100 system provides unparalleled improvements in frame rate, depth of resolution, and workflow, along with enhanced features such as Color Doppler, Strain Analysis, Nonlinear Contrast, and Photoacoustic imaging. In an effort to provide researchers with a way to acquire this important technology, FF-VSI will offer existing Vevo 770 owners with special promotional pricing on our Technology Replacement Program, to upgrade to a Vevo 2100 system, through March 31, 2014.

As always, we appreciate your business and look forward to providing you with the best tools to assist you in attaining your research goals.

Best Regards,



Renaud Maloberti
Vice President and General Manager
FUJIFILM VisualSonics, Inc.
E. rmaloberti@visualsonics.com
P. 416-484-5000