

**SCIENTIFIC APPLICATIONS SPECIALIST
FUJIFILM VISUALSONICS****Location:** Sydney, Australia | Hybrid Work | Frequent Travel

Note: Sponsorship is not available for this position.

About Us

FUJIFILM VISUALSONICS (www.visualsonics.com) is a world leader in Ultra High-Frequency Ultrasound and Photoacoustic imaging technologies for preclinical research. We offer a dynamic, multicultural work environment with competitive benefits and career development opportunities.

Position Overview

We are seeking a **Scientific Applications Specialist** to provide expert technical support and training for our innovative imaging products. You will be a key resource for customers, delivering product demonstrations, training, and application support. This role reports to the Director of Sales, VSI EMEA / APAC, and is based in Sydney with a hybrid work model and frequent travel.

What You'll Do**Pre-Sales & Demonstrations**

- Conduct on-site demonstrations of Ultrasound and Photoacoustic systems tailored to research needs.
- Represent FFVSI at trade shows, conferences, and workshops as a subject matter expert.

Customer Training & Support

- Deliver comprehensive training sessions at customer sites.
- Provide pre- and post-installation support to ensure effective use of our technology.
- Address customer feedback and resolve issues to maintain satisfaction.

Presentations & Documentation

- Present complex scientific concepts clearly to diverse audiences.
- Develop training materials, protocols, and scientific documentation.

Product & Application Development

- Collect user feedback to guide product improvements.
 - Collaborate with research labs to develop new protocols and applications.
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What We're Looking For:**Qualifications**

- Advanced degree (Ph.D. or Master's) in Biomedical Engineering, Biology, Physics, or related field preferred.
- Experience in preclinical imaging, especially ultrasound and photoacoustic technologies.
- Strong knowledge of small animal anatomy, oncology, cardiology, neurobiology, genetics, and molecular biology.
- Proficient with imaging software and analytical tools.
- Willingness to travel extensively, including internationally.
- Valid driver's license and passport.
- Animal handling license (FELASA or similar)

Skills & Attributes

- Excellent English communication and presentation skills.
- Strong scientific writing and business sense.
- Proficient in Microsoft Office (Word, PowerPoint, Excel).
- Problem-solving, organizational, and multitasking skills.
- Self-motivated, adaptable, and able to work independently and in teams.
- Detail-oriented with mentoring ability and a positive attitude.

How to Apply

Send your CV and motivation letter with two references (in one PDF) to:

- Dr. Jithin Jose: Jithin.jose@fujifilm.com
&
- Catherine La France (HR): catherine.la.france@fujifilm.com

Deadline: ASAP

Equal Opportunity Employer

FUJIFILM VISUALSONICS values diversity and inclusion. All qualified applicants will be considered without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability, age, or veteran status.